



Università degli Studi di Padova

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Psicologia

Martedì 4 Febbraio 2014

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EXPERIMENTAL ECONOMICS: DECISION MAKING, ALTRUISM, COOPERATION AND COMPETITION

M-PSI/05, , 4 crediti

Corsi di laurea / indirizzi:

[» Lauree magistrali N.O DM 270/04 / Psicologia sociale, del lavoro e della comunicazione \(M-3\)](#)

Prof. Dal Martello Maria Felicità

Sede e calendario lezioni

Dati statistici votazioni esami

Teaching language

Inglese

Educational And Training Objectives

This course aims to provide an introductory knowledge of decision making theories and research methods, and, in particular, it will cover social decisions in situations where the choice is between cooperation and competition (i.e. between altruistic and selfish behaviours).

Pre-requisites

Basic knowledge of English

Course content

1. Theories of Decision Making
2. Altruism, Cooperation and Competition
3. Heuristics and Biases in the perception of probability

Recommended reading

1. Fehr, E. and Camerer, C. F. (2007). Social neuroeconomics: the neural circuitry of social preferences. *Trends in Cognitive Sciences*, 11 (10), 419-427.
2. Fehr, E. and Fischbacher, U. (2003). The nature of human altruism. *Nature*, 425, 785-791.
3. Gintis, H., Bowles, S., Boyd, R. and Fehr, E. [eds] (2005). *Moral Sentiments and Material Interests. The Foundation of Cooperation in Economic Life*. Cambridge, MA and London: MIT Press (cap. 2 e 5).
4. Henrich, J., Boyd, R., Bowles, S., Camerer, C., Feher, E. and Gintis H. [eds] (2004). *Foundation of Human Sociality*. Oxford: Oxford University Press (cap. 2 e 3)
5. Plous, S. (1993). *The psychology of judgment and decision making*. New York: McGraw-Hill (pag. 64 - 173 e 217 - 230).
6. Sanfey, A. G. (2007). *Social Decision-Making: Insights from Game Theory and Neuroscience*. *Science*, 318, 598-602.
7. Slovic, P. [ed.] (2000). *The Perception of Risk*. London: Earthscan Publications (pag. 104-120).

Teaching methods

The approach used is interdisciplinary. We will examine studies of social and cognitive psychology, behavioural economics, evolutionary biology and social neuro-economics.

During lectures students will have the opportunity to participate in frequent empirical demonstrations of the phenomena studied, through 'games' inspired by behavioural economics. The course will be given in English.

Assessment methods

Type of examination: Written**Written examination:** Open questions

Teaching tools

The course will include some lectures given by Professor Laurence T. Maloney of New York University (NYU) on decision making theories, and on decision making and action.

COMUNICAZIONI AGLI STUDENTI (a cura del docente)

Nessuna comunicazione disponibile.

